

2017 Special Pricing*		Member of BOTH WorldatWork & Your Association	WorldatWork Member	Your Association Member Special	Nonmember
2017 Promo Code: LNPROMO2017		<b>BIGGEST SAVINGS</b>	BIG SAVINGS		LIST PRICE
<b>Membership</b>					
WorldatWork New Membership		NA	\$265	\$265	\$350
<b>Webinars</b>					
Webinars and Webinars On-Demand		\$110	\$160	\$200	\$270
<b>Certification Preparation Course</b>					
WorldatWork Hosted Classroom Courses (with exam)**		\$1,395	\$1,495	\$1,595	\$2,200
E-Learning Plus Courses (with exam)		\$1,295	\$1,395	\$1,495	\$1,950
Self-Paced E-Learning (Print)	60-Day Access	\$1,250	\$1,350	\$1,450	\$1,880
Self-Paced E-Learning (Green)	60-Day Access	\$1,185	\$1,285	\$1,385	\$1,780
<b>Skill Building Seminars</b>					
Advanced Concepts in Executive Compensation (Classroom)		\$1,025	\$1,125	\$1,225	\$1,680
Advanced Concepts in Executive Compensation (E-Learning Plus)		\$895	\$995	\$1,095	\$1,385
Advanced Concepts in Executive Compensation (E-Learning)		\$795	\$895	\$995	\$1,230
Advanced Excel Skills for Compensation Professionals (Classroom)		\$1,025	\$1,125	\$1,225	\$1,680
Compensation Fundamentals (Classroom)		\$625	\$725	\$825	\$1,135
Compensation Fundamentals (E-Learning Plus)		\$525	\$625	\$725	\$950
Compensation Fundamentals (E-Learning)		\$395	\$495	\$595	\$790
Determining Pay for Executives (Classroom)		\$1,025	\$1,125	\$1,225	\$1,680
Determining Pay for Executives (E-Learning Plus)		\$895	\$995	\$1,095	\$1,385
Elements of Sales Compensation (Classroom)		\$1,025	\$1,125	\$1,225	\$1,680
Elements of Sales Compensation (E-Learning Plus)		\$895	\$995	\$1,095	\$1,385
Elements of Sales Compensation (E-Learning)		\$795	\$895	\$995	\$1,230
Excel Skills for Compensation Professionals (Classroom)		\$1,025	\$1,125	\$1,225	\$1,680

Excel Skills for Compensation Professionals ( <i>E-Learning</i> )	\$895	\$995	\$1,095	\$1,385
Exemption Tests in Practice ( <i>Classroom</i> )	\$895	\$995	\$1,095	\$1,325
Exemption Tests in Practice ( <i>E-Learning Plus</i> )	\$780	\$880	\$980	\$1,210
Global Rewards Analysis – A Framework for Success ( <i>E-Learning</i> )	\$495	\$595	\$695	\$850
Pay Structures – Develop a Framework from Start to Finish ( <i>E-Learning Plus</i> )	\$895	\$995	\$1,095	\$1,385
Pricing Critical Skills and Unique Positions ( <i>Classroom</i> )	\$895	\$995	\$1,095	\$1,325
Pricing Critical Skills and Unique Positions ( <i>E-Learning Plus</i> )	\$780	\$880	\$980	\$1,210
Principles of Executive Rewards ( <i>Classroom</i> )	\$1,025	\$1,125	\$1,225	\$1,680
Principles of Executive Rewards ( <i>E-Learning Plus</i> )	\$895	\$995	\$1,095	\$1,385
Principles of Executive Rewards ( <i>E-Learning</i> )	\$795	\$895	\$995	\$1,230
Sales Compensation Analytics Using Excel ( <i>Classroom</i> )	\$895	\$995	\$1,095	\$1,325
Sales Compensation Design — Developing Incentive Plans That Work ( <i>Classroom</i> )	\$895	\$995	\$1,095	\$1,325
Sales Compensation Design — Developing Incentive Plans That Work ( <i>E-Learning Plus</i> )	\$780	\$880	\$980	\$1,210
Sales Compensation Design — Developing Incentive Plans That Work ( <i>E-Learning</i> )	\$595	\$695	\$795	\$1,135
Writing Effective Job Descriptions ( <i>Classroom</i> )	\$895	\$995	\$1,095	\$1,325
Writing Effective Job Descriptions ( <i>E-Learning Plus</i> )	\$780	\$880	\$980	\$1,210

Conferences					
2017 Total Rewards Conference	Present to Jan. 22, 2017	\$1,595	\$1,695	\$1,995	\$2,495
	Jan. 23, 2017-Mar. 5, 2017	\$1,695	\$1,795	\$1,995	\$2,495
	Mar. 6, 2017-May 10, 2017	\$1,795	\$1,895	\$1,995	\$2,495

\*Pricing details are subject to change without notice; however, the program details remain constant. \*\*Program excludes Local Network Hosted courses.

**Not currently participating?** Contact Rae Maré to discuss how this opportunity can provide savings for your members.